

GILLINGHAM & ASSOCIATES

a division of Philadelphia Insurance Companies



10 Reasons Why Outdoor Recreation and Hospitality

1. **Market Leader:** As the largest writer of Outdoor Recreation Insurance in the country we understand the exposures facing the industry and can cover them better than the competition
2. **Financial Strength:** A+ Rating from A.M. Best
3. **Broadest Coverage Available:**
 - Ability to write policies for accounts located in remote, unprotected areas or resort communities
 - All P&C coverages written, including Property, Inland Marine, Crime, General Liability, Commercial Auto, and Excess
4. **Customized Coverage for the Outdoor Recreation and Hospitality Industries:**
 - Hunting & Fishing Guides as Additional Insured Endorsement
 - Inland Marine Coverage for floating equipment such as docks, boats, rods, reels and other floating property
5. **Excess Capacity:** Up to \$25 million limits available for Property, and \$15 million limits available for Excess
6. **Specialized Loss Control Services:** Trained inspectors provide a custom, on-site inspection of larger properties and operations. Training manuals and loss control resources also available online at www.losscontrol.com
7. **Outdoor Industry Recognition:** Official endorsed provider for the Dude Ranchers Association, Kampgrounds of America Owners Association, Michigan United Conservation Clubs, the Single Action Shooting Society, the Association of Consulting Foresters and others
8. **Broad Underwriting Appetite:** Eligible risks include Guides & Outfitters, Resorts, Hunting & Fishing Lodges, Guest Ranches, Trap/Skeet/Sporting Clay Operations, RV Parks & Campgrounds, Horseback Trail Rides & Pack Trips and other operations
9. **Dedicated Experts:** Service from professionals who focus exclusively on the outdoor recreation and hospitality industries
10. **Direct Bill:** Interest free direct bill installment plans available, as well as on-line bill payment options.

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EXPERT GUIDES FOR SPECIALTY INSURANCE