

## Mission Statement

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

## Performing Arts



## 10 REASONS WHY™

### Ten Reasons to Choose Philadelphia Insurance Companies for Performing Arts

1. Ability to write performing arts troupes and traveling performers as well as the center
2. Non audited General Liability coverage - exposure basis annual number of attendees and/or payroll
3. Historical Building Replacement Cost available for qualified risks
4. Many additional coverage extensions unique to Performing Arts including Flexible Coverages limits for property
5. Contingent Business Income for dependent properties available
6. Inland Marine coverage includes: sets, props, costumes, musical instruments and fine arts
7. Abuse and Molestation coverage available for qualified risks
8. Aggregates per location or per event available
9. General Liability, Directors & Officers Liability and Umbrella all with one carrier
10. Large Excess Limits available

## Regional Offices

For more information regarding other products or to download forms and applications, please visit our website at: [PHLY.com](http://PHLY.com).

### Corporate Office

Bala Cynwyd, PA  
(800) 873-4552  
(610) 617-7940 Fax

### Central Region

Independence, MO  
(877) 439-7459  
(866) 823-1864 Fax

### Florida Region

Altamonte Springs, FL  
(877) 672-7945  
(877) 846-4830 Fax

### Metro Region

Lawrenceville, NJ  
(866) 586-6122  
609-512-3141 Fax

### Mid-Atlantic Region

Harrisburg, PA  
(877) 562-2342  
(717) 558-7541 Fax

### North Central Region

Naperville, IL  
(800) 547-9967  
(630) 428-9639 Fax

### Northeast Region

Stoughton, MA  
(888) 292-3881  
(877) 748-1162 Fax

### Northwest Region

Tigard, OR  
(800) 669-9497  
(800) 364-6809 Fax

### Ohio Valley Region

Dublin, OH  
(877) 521-8234  
(866) 890-2509 Fax

### Rocky Mountain Region

Littleton, CO  
(866) 608-5898  
(303) 200-5341 Fax

### Southeast Region

Kennesaw, GA  
(800) 303-1728  
(770) 218-0600 Fax

### Southwest Region

Addison, TX  
(866) 246-5254  
(972) 488-8530 Fax

### Sunbelt Region

Mission Viejo, CA  
(800) 994-4121  
(949) 582-1425 Fax

### Western Region

Roseville, CA  
(800) 846-9484  
(866) 458-7695 Fax



Focus on the things that Matter,  
We'll Handle the Risk!®

### LOSS CONTROL SERVICES

- Phone: (800) 873-4552
- Risk Management Advice from Law Firms
  - Loss Assistance Hotline
  - Incident Report Forms
  - Driver Safety Training Seminars

### CLAIMS REPORTING

- Phone: (800) 765-9749  
Fax: (800) 685-9238  
E-mail: [claimsreport@phlyins.com](mailto:claimsreport@phlyins.com)
- Gather Facts, Mitigate Loss, Inventory Damage

### PAYMENT OPTIONS

- Phone: (877) 438-7459  
E-mail: [custserv@phlyins.com](mailto:custserv@phlyins.com)
- Direct Billed
  - Interest-Free Installments Available
  - MasterCard, Visa, AmEx, Electronic Checks



**PHILADELPHIA**  
INSURANCE COMPANIES

A Member of the Tokio Marine Group

[PHLY.com](http://PHLY.com)

# Focus on the things that Matter, We'll Handle the Risk!®



## Benefits of this Program

Philadelphia Insurance Companies' performing arts package is insurance uniquely designed to fulfill a wide range of special insurance needs for the Performing Arts sector including non-profit theaters, facilities, schools, camps and troupes. Each policy is custom tailored to address each insured's unique exposures. We offer General Liability, Abuse and Molestation (if eligible) and TULIP (Tenant Users Liability Insurance Protection) if needed. In addition, we offer a separate Directors & Officers Liability policy. For all your performing arts needs, visit our website at PHLI.com.

## Key Benefits

### General Liability

- Comprehensive General Liability – Limits to \$1,000,000 each occurrence/\$3,000,000 aggregate
- Employee Benefits Liability
- Employees and Volunteers as additional insureds
- Coverage for fundraising events
- Abuse and Molestation coverage available
- Liquor Liability available on primary or contingent basis

### Property

- Blanket limits with large in-house capacity
- Special Causes of Loss on buildings, contents, loss of income and extra expense
- Ultimate Cover – broad proprietary property coverage form including Flood and Earthquake where available
- Agreed Amount endorsement available with property appraisal
- Damage to Premises Rented To You – limits to \$1,000,000 available
- Contingent Business Income for dependent properties available
- Inland Marine coverage includes: sets; props, costumes, musical instruments and fine arts

### Umbrella/Excess Liability

- Large Excess Limits available

### Automobile

- Hired car and non-owned auto
- Garagekeepers Liability (valet parking)
- Volunteers and Insureds coverage available
- Rental reimbursement for private passenger vehicles
- Web-based auto ID card issuance
- Online defense driving workshop

### Crime and Fidelity

- Employee Theft (Blanket Fidelity)
- Forgery or Alteration
- Theft, Disappearance and Destruction

### Directors & Officers Liability

- Defense costs in addition to the Limit of Liability
- Most favorable venue wording for punitive, multiple or exemplary damages
- Order of payments language with priority placed on indemnifying Individual Insureds first

### Bell Endorsement

- Includes \$50,000 limits each for Business Travel Accident Benefit, Donation Assurance, Emergency Real Estate Consulting Fee, Identity Theft Expense, Image Restoration and Counseling, Key Individual Replacement Expenses, Kidnap Expense, Terrorism Travel Reimbursement, and Workplace Violence Counseling. \$25,000 limits for each Conference Cancellation, Fundraising Event Blackout, Political Unrest (\$5,000 per employee), Temporary Meeting Space Reimbursement and \$1,500 Travel Delay Reimbursement

### Crisis Management Enhancement Endorsement

- \$25,000 limit for crisis management emergency response expenses incurred because of an incident giving rise to a "crisis"

### Loss Control Services

- Product specific web-based loss control solutions through LossControl.com
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Loss Control issues and Large Loss Lessons Learned
- Strategic partnership with best in class vendor for discounted background & motor vehicle record (MVR) checks

### Documents Required for Proposal

- Completed, signed, and dated PHLI Performing Arts Supplemental application
- Completed ACORD applications (Including crime and umbrella)
- Currently valued insurance company loss runs for the current policy period plus three (3) prior years
- Schedule of events for the coming year
- Brochure, advertising materials and website information

## Company Profile

In operation since 1962, Philadelphia Insurance Companies designs, markets, and underwrites Commercial Property/Casualty, Personal Lines, and Professional Liability insurance products incorporating value added coverages and services for select markets. Nationally recognized as a premier niche underwriter, the Company became a public corporation in 1993. The Company has field offices strategically located nationwide to provide local service to our agents and policyholders.

The Company has three underwriting divisions:

- Commercial Lines
- Management & Professional Liability
- Personal Lines

Philadelphia Insurance Companies provides competitively priced policies, local service relationships, and differentiated coverage features designed to provide a win-win relationship with our customers.

### A.M. Best Rating

The Company's two insurance subsidiaries are pooled for risk assumption and accumulated surplus. A.M. Best Company has assigned the insurance subsidiaries an 'A++' (Superior) rating.

### Standard & Poor's

Assigned 'A+' for counterpart credit and financial strength.

### Ward's

Nationally recognized as a member of Ward's Top 50 Benchmark group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

### Forbes Magazine

Forbes Magazine has recognized Philadelphia Insurance Companies as one of the 400 Best Big Companies in America.

---

*Philadelphia Insurance Companies is the marketing name for the insurance company subsidiaries of the Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. Coverage(s) described may not be available in all states and are subject to Underwriting and certain coverage(s) may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds.*