

## Mission Statement

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

## Regional Offices

For more information regarding other products or to download forms and applications, please visit our website at: [PHLY.com](http://PHLY.com).

## Hunting, Fishing & Shooting



## 10 REASONS WHY™

### 10 Reasons to Choose Philadelphia Insurance Companies for Hunting, Fishing & Shooting

1. One stop shopping for all your insurance needs. Property, Inland Marine, Crime, Liquor Liability and General Liability coverage bundled into one convenient policy
2. Property capacity for high values of frame structures in unprotected areas
3. Medical Payments included
4. Club members included as additional insureds
5. Special events coverage available for competitive shooting events
6. Incidental gun repair or gunsmithing services are acceptable
7. Coverage for hunting dogs in the insured's care, custody or control available
8. Coverage for watercraft liability and the waterborne exposure of your equipment available
9. Separate policy available for the non-profit directors and officers liability
10. Interest-free installments available for accounts that generate at least \$2,000 in premium

### Corporate Office

Bala Cynwyd, PA  
(800) 873-4552  
(610) 617-7940 Fax

### Central Region

Independence, MO  
(877) 439-7459  
(866) 823-1864 Fax

### Florida Region

Altamonte Springs, FL  
(877) 672-7945  
(877) 846-4830 Fax

### Metro Region

Lawrenceville, NJ  
(866) 586-6122  
609-512-3141 Fax

### Mid-Atlantic Region

Harrisburg, PA  
(877) 562-2342  
(717) 558-7541 Fax

### North Central Region

Naperville, IL  
(800) 547-9967  
(630) 428-9639 Fax

### Northeast Region

Stoughton, MA  
(888) 292-3881  
(877) 748-1162 Fax

### Northwest Region

Tigard, OR  
(800) 669-9497  
(800) 364-6809 Fax

### Ohio Valley Region

Dublin, OH  
(877) 521-8234  
(866) 890-2509 Fax

### Rocky Mountain Region

Littleton, CO  
(866) 608-5898  
(303) 200-5341 Fax

### Southeast Region

Kennesaw, GA  
(800) 303-1728  
(770) 218-0600 Fax

### Southwest Region

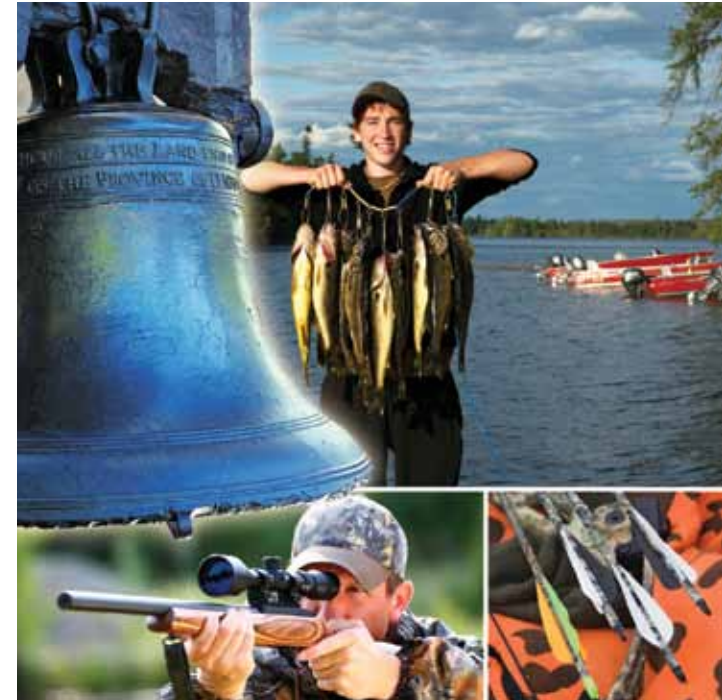
Addison, TX  
(866) 246-5254  
(972) 488-8530 Fax

### Sunbelt Region

Mission Viejo, CA  
(800) 994-4121  
(949) 582-1425 Fax

### Western Region

Roseville, CA  
(800) 846-9484  
(866) 458-7695 Fax



Focus on the things that Matter,  
We'll Handle the Risk!®

### LOSS CONTROL SERVICES

- Phone: (800) 873-4552
- Risk Management Advice from Law Firms
  - Loss Assistance Hotline
  - Incident Report Forms
  - Driver Safety Training Seminars

### CLAIMS REPORTING

- Phone: (800) 765-9749  
Fax: (800) 685-9238  
E-mail: [claimsreport@phlyins.com](mailto:claimsreport@phlyins.com)
- Gather Facts, Mitigate Loss, Inventory Damage

### PAYMENT OPTIONS

- Phone: (877) 438-7459  
E-mail: [custserv@phlyins.com](mailto:custserv@phlyins.com)
- Direct Billed
  - Interest-Free Installments Available
  - MasterCard, Visa, AmEx, Electronic Checks

TOKIO  
MARINE  
GROUP



PHILADELPHIA  
INSURANCE COMPANIES

A Member of the Tokio Marine Group

PHLY.com

# Focus on the things that Matter, We'll Handle the Risk!®



## Benefits of this Program

Philadelphia Insurance Companies' Hunting, Fishing & Shooting sports package is specifically designed to address the unique exposures experienced when clients, members and guests are handling firearms and experiencing the great outdoors. Whether you have a fenced preserve, a commercial hunting facility with trap, skeet and shooting ranges or you're a member of a private rod & gun club or a club leasing land for hunting, our years of experience and specialization in the outdoor insurance industry allow us to provide stability in rates and coverage that the competition can't.

## Key Benefits

### General Liability

- Comprehensive General Liability – Available Limits:
  - \$1,000,000 each occurrence
  - \$2,000,000 or \$3,000,000 aggregate
- Damage to Premises Rented to You - \$100,000
- Medical Payments - \$5,000 (\$1,000 for hunting leases)
- Blanket Additional Insureds
- Available Coverage Options:
  - Club Members as Additional Insureds
  - Hunting and Fishing Guides as Additional Insureds
  - Watercraft Liability
  - Dogs in the Insured's Care, Custody or Control
  - Most ISO Endorsements

### Liquor Liability

- Limits to \$1,000,000/\$1,000,000 (in most states)

### Property

- Elite Property Enhancement: Great Outdoors, including:
  - Replacement Cost or Actual Cash Value Coverage
- Available Coverage Options:
  - Blanket Limits
  - Most ISO Endorsements

### Umbrella/Excess Liability

- Large Excess Limits available

### Inland Marine

- Equipment, tools, saddles and tack, guns, small boats, ATVs, golf carts, bicycles, snowmobiles, sleighs
- Fine Arts, Electronic Data Processing, Valuable Papers

### Crime and Fidelity

- Employee Theft
- Forgery or Alteration
- Theft, Disappearance and Destruction
- Guest Property

### Automobile

- Owned Autos: commercial vehicles, service vehicles, pick-up trucks, vans and buses used to transport guests
- Web-based Auto ID Card issuance

### Bell Endorsement

- Includes \$50,000 limits each for Business Travel Accident Benefit, Donation Assurance, Emergency Real Estate Consulting Fee, Identity Theft Expense, Image Restoration and Counseling, Key Individual Replacement Expenses, Kidnap Expense, Terrorism Travel Reimbursement, Workplace Violence Counseling. \$25,000 limits for each Conference Cancellation, Fundraising Event Blackout, Political Unrest (\$5,000 per employee), Temporary Meeting Space Reimbursement and \$1,500 Travel Delay Reimbursement

### Crisis Management Enhancement Endorsement

- \$25,000 limit for crisis management emergency response expenses incurred because of an incident giving rise to a crisis

### Loss Control Services

- On-site loss control available from Taylor & Associates, outdoor-safety.com
- Product specific web-based loss control solutions through LossControl.com
- Strategic partnership with best in class vendor for you to access discounted background & motor vehicle record (MVR) checks

### Documents Required for Proposal

- Completed, signed, and dated PHLY Hunting, Fishing & Shooting application
- Completed ACORD applications
- Currently valued insurance company loss runs for the current policy period plus three prior years
- Website information or brochure

**GILLINGHAM & ASSOCIATES**  
a division of Philadelphia Insurance Companies

## Company Profile

In operation since 1962, Philadelphia Insurance Companies designs, markets, and underwrites Commercial Property/Casualty, Personal Lines, and Professional Liability insurance products incorporating value added coverages and services for select markets. Nationally recognized as a premier niche underwriter, the Company became a public Corporation in 1993. The Company has field offices strategically located nationwide to provide local service to our agents and policyholders.

The Company has three underwriting divisions:

- Commercial Lines
- Management & Professional Liability
- Personal Lines

Philadelphia Insurance Companies provides competitively priced policies, local service relationships, and differentiated coverage features designed to provide a win-win relationship with our customers.

## A.M. Best Rating

The Company's two insurance subsidiaries are pooled for risk assumption and accumulated surplus. A.M. Best Company has assigned the insurance subsidiaries an 'A++' (Superior) rating.

## Standard & Poor's

Assigned 'A+' for counterpart credit and financial strength.

## Ward's

Nationally recognized as a member of Ward's Top 50 Benchmark group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

## Forbes Magazine

Forbes Magazine has recognized Philadelphia Insurance Companies as one of the 400 Best Big Companies in America.

*Philadelphia Insurance Companies is the marketing name for the insurance company subsidiaries of the Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. Coverage(s) described may not be available in all states and are subject to Underwriting and certain coverage(s) may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds.*