

**For Release:** Immediate

**Contact:** Bill Procopio  
Corporate Communications Manager  
610-538-2279  
bprocopio@phlyins.com

**Philadelphia Insurance Adds Coverage for Sleep Centers and Laboratories**  
*Coverage protects facilities that combat costly public health problems.*

**Bala Cynwyd, PA, January 17, 2012 – Philadelphia Insurance Companies (PHLY)** now offers insurance coverage for Sleep Centers and Laboratories. A Sleep Center is a laboratory or other clinical facility equipped to diagnose and treat sleep disorders. There are more than 80 identified sleep disorders and research shows the U.S. population is widely impacted by these disorders.

An estimated 50 to 70 million U.S. adults have sleep disorders according to the Centers for Disease Control and Prevention. Sleep disorders include insomnia, sleep apnea, narcolepsy, and restless leg syndrome. Results from a September 2011 study published in the journal *Sleep*, estimate that insomnia costs the U.S. economy more than \$63 million each year. In addition to impacting worker productivity, sleep disorders also increase health care costs for treatment and can lead to serious health problems.

“We’ve identified this market as a growing industry due to improved diagnosis and treatments to help people affected by sleep disorders,” commented Eric Martinson, Underwriting Manager for Philadelphia Insurance. “Providing insurance for sleep centers and labs is a natural fit and complement to many of the coverages we already provide under our Human Services division.”

PHLY’s comprehensive coverage includes General and Professional Liability as well as Property insurance for independently owned and operated centers. Coverage is not available for centers owned by or affiliated with hospitals, universities or nursing homes.

About Philadelphia Insurance

Philadelphia Insurance Companies designs, markets, and underwrites commercial property/casualty and professional liability insurance products incorporating value added coverages and services for select industries. In operation since 1962, the Company, whose commercial lines insurance subsidiaries are rated A++ (Superior) by A.M. Best Company and AA- for counterparty credit and financial strength by Standard & Poor’s, is nationally recognized as a member of Ward’s Top 50 and National Underwriter’s Top 100 (for in-depth financial information, please visit our website at [www.phly.com](http://www.phly.com)). The organization has 46 offices strategically located across the United States to provide superior service.

Philadelphia Insurance Companies is the marketing name for the property casualty insurance operations of Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. In the United States, all products are written by insurance company subsidiaries of Philadelphia Consolidated Holding Corp. Coverage may not be available in all jurisdictions and is subject to actual policy language. Certain coverage may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. Non-insurance products and services may be provided by independent third parties.