



**PHILADELPHIA**  
INSURANCE COMPANIES

A Member of the Tokio Marine Group

# press release

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## **Philadelphia Insurance Companies Adds Home Medical Equipment Dealers as Newest Product**

**Bala Cynwyd, PA, August 31, 2010 - Philadelphia Insurance Companies (PHLY)** is pleased to announce Home Medical Equipment Dealers Insurance as its newest product. PHLY designed its Home Medical Equipment Dealers product to meet the unique needs of the Home Health Care sector, offering coverage that includes General Liability, Professional Liability, and Abuse & Molestation. A separate Directors & Officers policy is also available.

“PHLY is excited to enter into the Home Medical Equipment Dealers insurance sector with a product specifically tailored to meet the needs of this niche market,” commented Neal Schmidt, Vice President of Commercial Lines Underwriting. Jeff Collins, Vice President of PHLY’s Human Services Division added, “Insuring this class of business was a natural progression given our experience writing risks that provide a comprehensive array of services for the home health care industry. We are pleased with our enhanced insurance product, which offers Products Liability coverage and Primary and Excess Professional Liability coverage for both medical professionals and the entity.”

Philadelphia Insurance Companies designs, markets, and underwrites commercial property/casualty and professional liability insurance products incorporating value added coverages and services for select industries. In operation since 1962, the Company, whose commercial lines insurance subsidiaries are rated A+ (Superior) by A.M. Best Company and AA- for counterparty credit and financial strength by Standard & Poor’s, is nationally recognized as a member of Ward’s Top 50 and National Underwriter’s Top 100 (for in-depth financial information, please visit our website at [www.phly.com](http://www.phly.com)). The organization has 47 offices strategically located across the United States to provide superior service.

Philadelphia Insurance Companies is the marketing name for the property casualty insurance operations of Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. In the United States, all products are written by insurance company subsidiaries of Philadelphia Consolidated Holding Corp. Coverage may not be available in all jurisdictions and is subject to actual policy language. Certain coverage may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. Non-insurance products and services may be provided by independent third parties.

To locate the office nearest you or for more information, visit us on the web at [www.phly.com](http://www.phly.com) or contact Marisa Thornton, Marketing Manager, at 610-538-2260.

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