

Corporate Office
Bala Cynwyd, PA
800.873.4552
610.617.7940 Fax

Central Region
Leawood, KS
877.439.7459
866.823.1864 Fax

Metro Region
Ewing, NJ
866.586.6122
609.512.3141 Fax

Melville, NY
516.542.1200
516.542.8767 Fax

Mid-Atlantic Region
Timonium, MD
877.562.2342

North Central Region
Naperville, IL
800.547.9967
630.428.9639 Fax

Northwest Region
Tualatin, OR
800.669.9497
800.364.6809 Fax

Ohio Valley Region
Dublin, OH
877.521.8234
866.890.2509 Fax

Rocky Mountain Region
Englewood, CO
866.608.5898
303.200.5341 Fax

Southeast Region
Alpharetta, GA
800.303.1728
770.799.3099 Fax

Southwest Region
Plano, TX
866.246.5254
972.488.8530 Fax

Sunbelt Region
Mission Viejo, CA
800.994.4121
949.582.1425 Fax

West Region
Roseville, CA
800.846.9484
866.458.7695 Fax



FITNESS INSTRUCTORS & PERSONAL TRAINERS



PHILADELPHIA
INSURANCE COMPANIES

A Member of the Tokio Marine Group

AM Best A++ Rating
Ward's Top 50
97.4% Claims Satisfaction
120+ Niche Industries



800.873.4552 | **PHLY.com**

FITNESS INSTRUCTORS & PERSONAL TRAINERS

Philadelphia Insurance Companies (PHLY) subscribes to the belief that fitness is a key ingredient to wellness. Because we practice physical fitness in our lifestyle and have specialized in this growing industry, we understand how to provide broad form insurance coverage to Fitness Instructors and Personal Trainers across the United States.

Key Benefits

General Liability and Professional Liability

- Comprehensive General Liability and Professional Liability - limits to \$1M each occurrence/\$3M aggregate (higher limits available)
- Over 20 years of experience insuring fitness studios, personal trainers, and health clubs
- Coverage for personal trainers, pilates/dance/martial arts instructors, and many other disciplines
- Coverage provided on and off premises
- Coverage extended to contracted professionals
- Customer Service Call Center available to address all policyholder concerns
- User-friendly online application

Documents Required for Proposal

- Online Fitness Instructors and Personal Trainers application

Risk Management Services

- Product specific web-based Risk Management Services solutions through PHLY.com/RMS
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Risk Management Services issues and Large Loss Lessons Learned
- Strategic partnership with best-in-class vendor for discounted background & motor vehicle record (MVR) checks

CONTACT US 800.873.4552 | **PHLY.com**

13 REGIONAL OFFICES: For the office nearest to you, please see the listing on the front page.

RISK MANAGEMENT SERVICES: 800.873.4552

CLAIMS REPORTING: 800.765.9749

800.685.9238 Fax | E-mail: claimsreport@phly.com
Gather facts, mitigate loss, inventory damage

PAYMENT OPTIONS: 877.438.7459

E-mail: service@phly.com | Direct billed |
MasterCard, Visa, Discover, electronic checks

ABOUT US

Company Profile

Philadelphia Insurance Companies (PHLY) headquartered in Bala Cynwyd, PA, designs, markets, and underwrites commercial Property/Casualty and Professional Liability insurance products, incorporating value-added coverages and services for select industries. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. PHLY has field offices strategically located across the United States to provide superior service. Rated "A++" (Superior) by AM Best Company. Rated "A+" by Standard & Poor's. PHLY is a member of the Tokio Marine Group, Japan's oldest and leading Property/Casualty insurer.

PHLY has three underwriting divisions:

Commercial Lines

Management & Professional Liability

Personal Lines

AM Best Rating

The Company's two insurance subsidiaries are pooled for risk assumption and accumulated surplus. AM Best Company has assigned the insurance subsidiaries an "A++" (Superior) rating.

Standard & Poor's

Assigned "A+" for counterpart credit and financial strength.

Ward's 50®

Nationally recognized as a member of Ward's 50 Benchmark Group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

MISSION STATEMENT

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

The PHLY *Difference*

Philadelphia Insurance Companies is the marketing name for the insurance company subsidiaries of the Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. Coverage(s) described may not be available in all states and are subject to Underwriting and certain coverage(s) may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. © 2021 Philadelphia Consolidating Holding Corp., All Rights Reserved.



TOKIO MARINE GROUP
To Be a Good Company